
LaCosta & Associates

I N T E R N A T I O N A L, I N C.

Because The Best Businesses Are Built With People

BIOGRAPHY – DOUG SMITH

Doug Smith is the Senior Recruiter for *LaCosta & Associates International, Inc.*, an international executive search firm offering a variety of recruiting and people development services in the wireless industry established in 1992. Doug has been with *LaCosta & Associates International, Inc.* since 1996, and has been involved with multiple aspects of the wireless industry since 1989. *LaCosta & Associates International, Inc.*'s exclusive focus in executive search is the ever evolving Wireless Communications Industry and the next generation offshoots. While attending key industry conferences and trade shows including CTIA, CES, Wireless IT and Billing, Doug maintains key industry contacts utilizing *LaCosta & Associates* proprietary database that consists of over 20K Wireless professionals in all disciplines from regions of North America, Asia and Latin America.

Doug has a strong track record of success sourcing and placing "C"/V.P. level candidates for clients as well as Director level to key Individual Contributors for Service Providers, Vendors, Enablers and Support Services companies. Successful placements have included not only industry professionals, but also difficult, off the grid candidates relevant to the industry.

If you have a difficult search, please contact Doug Smith of *LaCosta & Associates International, Inc.* by telephone at (858) 860-1222 or by Email
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